



## About the Job

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### **Job Title: Internal Sales Executive**

Location: Emley, Huddersfield

Days / Hours: Monday to Friday 08:30am – 4:30pm

**Salary: £18,720 + commission OTE £29,120.00**

### **Company / Position:**

CCTV Monitoring Limited is a business dedicated to the provision of CCTV systems and remote monitoring to the construction industry and as a result of continued growth, we are now looking for additional people to strengthen our internal sales team.

We're looking to recruit an Internal Sales Executive who will primarily be responsible for generating appointments for our field-based Business Development Team.

You may already have experience of Internal Sales or perhaps you are a graduate looking for your first 'step on the ladder'. What matters to us is that you possess the ability to perform well in a dynamic and sometimes pressurised job, demanding the very best you can give. In return, we will look after you and make sure you are remunerated properly.

### **Key Duties:**

- Contacting construction main contractors throughout the UK
- Booking appointments for the external sales team
- Building contacts and utilising our CRM and ABI Barbour data
- Managing sales diaries
- Some marketing / mail shot / social media / networking.

### **The Successful Candidate:**

- Previous new business, appointment making or telephone based experience is preferred
- Able to communicate at all levels
- Has a strong desire to succeed
- Positive attitude and professional approach to their work
- Excellent IT skills

### **In Return:**

Full training will be provided

- Career Progression
- Competitive Salary

Applications to [sophie@ctvmon.com](mailto:sophie@ctvmon.com)